



**Tate**  
**Development Manager, Tate St. Ives**  
**Attractive salary and benefits**  
**Based in St. Ives, Cornwall**

Tate offers one of the world's most varied and ground-breaking exhibition and learning programmes across its four gallery sites and on-line.

Tate St Ives is developing as an international centre of art and exchange at the heart of the South West, and presents twentieth-century art in the context of Cornwall. Currently Tate St. Ives has an expanding exhibitions and display programme, increased learning and audience development activity, a new research focus, aspirations for an expanded residency programme, and plans for a major capital development extending the galleries and facilities.

We are looking for a talented and well-rounded development professional to lead the fundraising activities for Tate St. Ives, as part of the wider Tate development team. You will play a key role in significantly increasing annual revenue from individuals, corporate partners, trusts and statutory sources for Tate St. Ives' programme of exhibitions, public outreach and learning activities.

You have a demonstrable track record of fundraising, ideally in the visual arts, and possess the knowledge and confidence to liaise with curators, donors and senior staff. You are an independent self-starter, who can create and deliver a sustainable fundraising strategy, with the excellent communication and relationship-building skills necessary to succeed. You are inspired by the work of Tate and excited by the opportunity to build your fundraising experience at one of the UK's top cultural institutions.

**For further details please visit [www.richmond-associates.com](http://www.richmond-associates.com) or contact Nina Chu at Richmond Associates: +44 (0)20 8392 6654 or [nchu@richmond-associates.com](mailto:nchu@richmond-associates.com)**

**Closing date for applications is 12pm noon on 23 November 2009**